#### Introductory sub-table (I)(a)

| Name of the Company: MUTHOOT   | FINANCE LIMITED                   |   |   |
|--|-----------------------------------|---|---|
| Scrip Code, Name of the scrip, cla   |                                   |   |   |
| Quarter ended: 31st March 2012   |                                   |   |   |
|  |                                   |   |   |
| Partly paid-up shares:-  | No. of partly paid-up shares      | As a % of total no. of partly paid-up shares              | As a % of total no. of shares of the company  |
| Held by promoter/promoter group  |                                   |   |   |
| Held by public   | 0                                 | ) (   | 0   |
| Total -  | D 0                               |   |   |
| Outstanding convertible securities   | s:- No. of outstanding securities | As a % of total no. of outstanding convertible securities | As a % of total no. of shares of<br>the company, assuming full<br>conversion of the convertible<br>securities |
| Held by promoter/promoter group  | 1 0                               |   |   |
| Held by public   | C                                 | ) (   | D   |
| Total -  | E 0                               |   |   |
| Warrants:-   | No. of warrants                   | As a % of total no. of warrants                           | As a % of total no. of shares of<br>the company, assuming full<br>conversion of warrants                      |
| Liebble and the state of the st |                                   |   |   |
| Held by promoter/promoter group Held by public   |                                   |   |   |
| Total -  | F 0                               |   |   |
| Total paid-up capital of the company, assuming full conversion of warrants and convertible securities  | 371,712,768                       |   |   |
|  |                                   | For   | Muthoot Finance Limited   |

Rajedi A. Company Secretary Mem. No. ACS 20678



|                      |  |                               | Table        | e (I)(a)  | The state of the s |  |                  |  |  |
|----------------------|--|-------------------------------|--------------|-----------|--|--|------------------|--|--|
| Categ<br>ory<br>code | Category of<br>Shareholder   | Number of<br>Shareholder<br>s | Total number |           |  | Total shareholding as a percentage of total number of shares |                  | Shares Pledged or otherwise encumbered |  |
|                      |  |                               |              |           | As a percentage of(A+B) <sup>1</sup>   | As a percentage of (A+B+C)                                   | Number of shares | As a percentage                        |  |
| (I)                  | (II)   | (III)                         | (IV)         | (V)       | (VI)   | (VII)  | (VIII)           | (IX)= (VIII)/(IV)*10                   |  |
| (A)                  | Shareholding of Promoter and   |                               |              |           |  |  |                  |  |  |
| 1                    | Indian   |                               |              |           |  | The Market State   |                  |  |  |
| (a)                  | Individuals/ Hindu Undivided Family                                  | 13                            | 297797872    | 297797872 | 80.12  | 80.12  | 0                | 0.00                                   |  |
| (b)                  | Central Government/ State Government(s)                              | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| (c)                  | Bodies Corporate   | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| (d)                  | Financial Institutions/ Banks  | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| (e)                  | Any Others(Specify)  | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| (e-i)                |  | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| (e-ii)               |  | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
|                      | Sub Total(A)(1)  | 13                            | 297797872    | 297797872 | 80.12  | 80.12  | 0                | 0.00                                   |  |
| 2                    | Foreign  |                               |              |           |  |  |                  |  |  |
| a                    | Individuals (Non-Residents Individuals/<br>Foreign Individuals)      | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| b                    | Bodies Corporate   | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| С                    | Institutions   | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| d                    | Any Others(Specify)  | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| d-i                  |  | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
| d-ii                 |  | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
|                      | Sub Total(A)(2)  | 0                             | 0            | 0         | 0.00   | 0.00   | 0                | 0.00                                   |  |
|                      | Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2) | 13                            | 297797872    | 297797872 | 80.12  | 80.12  | 0                | 0.00                                   |  |



| (**)    | N 11' 1 - 1 11'   |       |           |           |        |        |       |     |
|---------|---|-------|-----------|-----------|--------|--------|-------|-----|
| (B)     | Public shareholding   |       |           |           |        |        |       |     |
| 1       | Institutions Mutual Funds/ UTI  | 15    | 13067571  | 13067571  | 3.52   | 3.52   | N.A   | N.A |
| (a)     |   |       |           |           |        |        |       |     |
| (b)     | Financial Institutions Banks  | 1     | 7500      | 7500      | 0.00   | 0.00   | N.A   | N.A |
| (c)     | Central Government/ State Government(s)   | 0     | 0         | 0         | 0.00   | 0.00   | N.A   | N.A |
| (d)     | Venture Capital Funds   | 0     | 0         | 0         | 0.00   | 0.00   | N.A   | N.A |
| (e)     | Insurance Companies   | 0     | 0         | 0         | 0.00   | 0.00   | N.A   | N.A |
| (f)     | Foreign Institutional Investors   | 47    | 23289136  | 23289136  | 6.27   | 6.27   | N.A   | N.A |
| (g)     | Foreign Venture Capital Investors   | 0     | 0         | 0         | 0.00   | 0.00   | N.A   | N.A |
| (h)     | Any Other (specify)   | 0     | 0         | 0         | 0.00   | 0.00   | N.A   | N.A |
| (h-i)   | I'my outer (openity)  | 0     | 0         | 0         | 0.00   | 0.00   | N.A   | N.A |
| (h-ii)  |   | 0     | 0         | 0         | 0.00   | 0.00   | N.A   | N.A |
| (11-11) |   |       |           |           |        |        |       |     |
|         | Sub-Total (B)(1)  | 63    | 36364207  | 36364207  | 9.78   | 9.78   | N.A   | N.A |
| B 2     | Non-institutions  |       |           |           |        |        |       |     |
| (a)     | Bodies Corporate  | 491   | 4092269   | 4092269   | 1.10   | 1.10   | N.A   | N.A |
| (b)     | Individuals   |       |           |           |        |        | N.A   | N.A |
| I       | Individuals -i. Individual shareholders<br>holding nominal share capital up to Rs 1<br>lakh | 63768 | 7126172   | 7126104   | 1.92   | 1.92   | N.A   | N.A |
| II      | ii. Individual shareholders holding nominal share capital in excess of Rs. 1 lakh.          | 58    | 3104523   | 3104523   | 0.84   | 0.84   | N.A   | N.A |
| (c)     | Any Other (specify)   | 1276  | 23227725  | 23227725  | 6.25   | 6.25   | N.A   | N.A |
| (c-i)   | Foreign Nationals, NRI's, Foreign<br>Companies, Trusts                                      | 1039  | 22806186  | 22806186  | 6.14   | 6.14   | N.A   | N.A |
| (c-ii)  | Others  | 237   | 421539    | 421539    | 0.11   | 0.11   | N.A   | N.A |
| (0-11)  | Calero  | 231   | 121007    | 121007    | 0.11   | 0.11   | 130.2 |     |
|         | Sub-Total (B)(2)  | 65593 | 37550689  | 37550621  | 10.10  | 10.10  | N.A   | N.A |
| (B)     | Total Public Shareholding (B)= (B)(1)+(B)(2)  | 65656 | 73914896  | 73914828  | 19.88  | 19.88  | N.A   | N.A |
|         | TOTAL (A)+(B)   | 65669 | 371712768 | 371712700 | 100.00 | 100.00 | N.A   | N.A |



| (C) | Shares held by Custodians and against which Depository Receipts have been issued |       |           |           |     |        |     |      |
|-----|--|-------|-----------|-----------|-----|--------|-----|------|
| 1   | Promoter and Promoter Group  | 0     | 0         | 0         | N.A | 0.00   | N.A | N.A  |
| 2   | Public   | 0     | 0         | 0         | N.A | 0.00   | N.A | N.A  |
|     | Sub-Total (C)  | 0     | 0         | 0         | N.A | 0      | N.A | N.A  |
|     | GRAND TOTAL (A)+(B)+(C)  | 65669 | 371712768 | 371712700 | N.A | 100.00 | 0   | 0.00 |



| Sr.No | Notes |
|-------|-------|
| 1     |       |
|       |       |
| 2     |       |
| 3     |       |
| 4     |       |
| 5     |       |
| 6     |       |
| 7     |       |
| 8     |       |
| 9     |       |



### (I)(b) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

| Sr. | Name of the shareholder  | Details of               | Shares held                                |     | Encumbered sha     | res (*)   | Details of | f warrants            | conve                                   | ils of<br>ertible<br>rities                                       | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital |
|-----|--------------------------|--------------------------|--|-----|--------------------|---|------------|-----------------------|---|---|--|
| No. |                          | Number of<br>shares held | As a % of<br>grand total<br>(A) +(B) +( C) | No. | As a percentage    | As a % of<br>grand total<br>(A)+(B)+(C)<br>of sub-<br>clause (I)(a) | s          | total<br>number<br>of | Number of converti ble securitie s held | As a % total number of converti ble securitie s of the same class |  |
| (1) | (11)                     | (111)                    | (IV)                                       | (V) | (VI)=(V)/(III)*100 | (VII)   | (VIII)     | (DX)                  | (X)                                     | (XI)  | (XII)  |
| 1   | M G GEORGE MUTHOOT       | 47385132                 | 12.75                                      |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 2   | GEORGE THOMAS MUTHOOT    | 44464400                 | 11.96                                      |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 3   | GEORGE JACOB MUTHOOT     | 44464400                 | 11.96                                      |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 4   | GEORGE ALEXANDER MUTHOOT | 44464400                 | 11.96                                      |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 5   | SUSAN THOMAS             | 29985068                 | 8.07                                       |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 6   | GEORGE M JACOB           | 15050000                 | 4.05                                       |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 7   | ELIZABETH JACOB          | 14935068                 | 4.02                                       |     | 0.00               | 0.00  |            | 0                     |   | 0   | 0  |
| 8   | ANNA ALEXANDER           | 14935068                 | 4.02                                       |     | 0.00               | 0.00  |            |                       | 1000                                    | 0   | 0  |
| 9   | SARA GEORGE              | 13519336                 | 3.64                                       |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 10  | GEORGE M ALEXANDER       | 7525000                  | 2.02                                       |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 11  | EAPPEN ALEXANDER         | 7525000                  | 2.02                                       |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 12  | GEORGE M GEORGE          | 6772500                  | 1.82                                       |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| 13  | ALEXANDER M GEORGE       | 6772500                  | 1.82                                       |     | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |
| TOT | [AL                      | 297797872                | 80.12                                      | 0   | 0.00               | 0.00  | 0          | 0                     | 0                                       | 0   | 0  |

<sup>(\*)</sup> The term "encumbrance" has the same meaning as assigned to it in regulation 28(3) of the SAST Regulations, 2011



### (I)(c)(i) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Public" and holding more than 1% of the total number of shares

| Sr. No. | Name of the shareholder                                     |                     | Shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in | Details of warrants                  |   | sect  | convertible<br>urities   | Total shares (including underlying shares assuming full conversion of warrants and |
|---------|---|---------------------|--|--------------------------------------|---|---|--|--|
|         |   |                     | Statement at para (I)(a) above}  | Number<br>of<br>warrant<br>s<br>held | As a % total number of warrants of the same class | Number<br>of<br>convertibl<br>e<br>securities<br>held | % w.r.t total number of convertible securities of the same class | convertible securities) as a % of diluted  |
| 1       | THE WELLCOME TRUST LIMITED AADCT4527B                       | 12000000            | 3.23   | 0                                    | 0   | 0   | 0  | 0  |
|         | SBIMF MAGNUM SECTOR FUND UMBRELLA                           |                     |  |                                      |   |   |  |  |
| 2       | CONTRA AABT S6407Q  | 9770597             | 2.63   | 0                                    | 0   | 0   | 0  | 0  |
| 3       | MATRIX PARTNERS INDIA INVESTMENTS, LLC                      | 7845178             | 2.11   | 0                                    | 0   | 0   | 0  | 0  |
| 4       | BARING INDIA PRIVATE EQUITY FUND III LTD                    | 6404256             | 1.72   | 0                                    | 0   | 0   | 0  | 0  |
| 5       | BARING INDIA PRIVATE EQUITY FUND III<br>INVESTMENTS LIMITED | 5837981             | 1.57   | 0                                    | 0   | 0   | 0  | 0  |
| 6       |   |                     |  |                                      |   |   |  |  |
| 7       |   | A layer to the same |  |                                      |   |   |  |  |
| 8       |   |                     |  |                                      |   |   |  |  |
| 9       |   |                     |  |                                      |   |   |  |  |
| 10      |   |                     |  |                                      |   |   |  |  |
| TOTAL   |   | 41858012            | 11.26  | 0                                    | 0   | 0   | 0  | 0  |



## (I)(c)(ii) Statement showing holding of securities (including shares, warrants, convertible securities) of persons (together with PAC) belonging to the category "Public" and holding more than 5% of the total number of shares of the company

| Sr. No. | Name(s) of the<br>shareholder(s) and<br>the Persons Acting in<br>Concert (PAC) with<br>them | Number<br>of shares | Shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} | Number<br>of<br>warrants | As a % total number of warrants of the same class | secu | % w.r.t total number of convertible securities of the same | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital |
|---------|---|---------------------|--|--------------------------|---|------|--|--|
|         |   |                     |  |                          |   |      | class  |  |
| 1       | Nil   |                     | 0.00   | 0                        |   | 0    | 0  | 0  |
| 2       |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| 3       |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| 4       |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| 5       |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| 6       |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| 7       |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| 8       |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| 9       |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| 10      |   |                     | 0.00   | 0                        | 0   | 0    | 0  | 0  |
| TOTAL   | L   | 0                   | 0.00   | 0                        | 0   | 0    | 0  | 0  |



#### (I)(d) Statement showing details of locked-in shares

| Sr. No. | Name of the shareholder                  | Number of locked-in shares | Locked-in shares as a percentage of total<br>number of shares {i.e., Grand Total<br>(A)+(B)+(C) indicated in Statement at para<br>(I)(a) above} |
|---------|--|----------------------------|---|
| 1       | ALEXANDER M GEORGE                       | 6772500                    | 1.82  |
| 2       | ANNA ALEXANDER                           | 14935068                   | 4.02  |
| 3       | BARING INDIA PRIVATE EQUITY FUND III LTD | 6404256                    | 1.72  |
| 4       | EAPPEN ALEXANDER                         | 7525000                    | 2.02  |
| 5       | ELIZABETH JACOB                          | 14935068                   | 4.02  |
| 6       | GEORGE ALEXANDER MUTHOOT                 | 44464400                   | 11.96   |
| 7       | GEORGE JACOB MUTHOOT                     | 44464400                   | 11.96   |
| 8       | GEORGE M ALEXANDER                       | 7525000                    | 2.02  |
| 9       | GEORGE M GEORGE                          | 6772500                    | 1.82  |
| 10      | GEORGE M JACOB                           | 15050000                   | 4.05  |
| 11      | GEORGE THOMAS MUTHOOT                    | 44464400                   | 11.96   |
| 12      | KOTAK INDIA PRIVATE EQUITY FUND          | 3042022                    | 0.82  |
| 13      | KOTAK INVESTMENT ADVISORS LIMITED        | 160106                     | 0.04  |
| 14      | M G GEORGE MUTHOOT                       | 47385132                   | 12.75   |
| 15      | MATRIX PARTNERS INDIA INVESTMENTS, LLC   | 7845178                    | 2.11  |
| 16      | SARA GEORGE                              | 13519336                   | 3.64  |
| 17      | SUSAN THOMAS                             | 29985068                   | 8.07  |
| 18      | THE WELLCOME TRUST LIMITED               | 4963334                    | 1.34  |
| TOTAL   |  | 320212768                  | 86.15   |



#### (II)(a) Statement showing details of Depository Receipts (DRs)

| Sr. No. | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | Number of outstanding DRs | Number of shares<br>underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} |
|---------|---|---------------------------|--|---|
| 1       | Nil   |                           |  | 0.00  |
| 2       |   |                           |  | 0.00  |
| 3       |   |                           |  | 0.00  |
| 4       |   |                           |  | 0.00  |
| 5       |   |                           |  | 0.00  |
| 6       |   |                           |  | 0.00  |
| 7       |   |                           |  | 0.00  |
| 8       |   |                           |  | 0.00  |
| 9       |   |                           |  | 0.00  |
| TOTAL   |   | 0                         | 0  | 0.00  |



# (II)(b) Statement showing holding of Depository Receipts (DRs), where underlying shares held by "promoter/promoter group" are in excess of 1% of the total number of shares

| Sr. No. | Name of the DR Holder | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | DRs | Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} |
|---------|-----------------------|---|-----|---|
| 1       | Nil                   |   |     | 0.00  |
| 2       |                       |   |     | 0.00  |
| 3       |                       |   |     | 0.00  |
| 4       |                       |   |     | 0.00  |
| 5       |                       |   |     | 0.00  |
| 6       |                       |   |     | 0.00  |
| 7       |                       |   |     | 0.00  |
| 8       |                       |   |     | 0.00  |
| 9       |                       |   |     | 0.00  |
| TOTAL   |                       |   | 0   | 0.00  |

